

Fiji Television Limited is the leading broadcast company in Fiji, delivering top-quality entertainment, news, and sports to viewers across the nation. With a rich history of innovation and community engagement, we are committed to creating engaging content that resonates with our diverse audience. Join us and be part of a dynamic team driving the future of television in Fiji.

### WE ARE HIRING!

<b>Position:</b>	Sales Manager
Department:	Sales
<b>Reports to:</b>	CEO

Objective	Are you an experienced, passionate, and driven leader ready to make a significant
	impact? We are seeking a dynamic Manager Sales to spearhead our team. The
	successful candidate will be responsible for driving the strategic direction of our sales
IV.	activities.
Key	• Supervise and support a highly motivated sales team.
Responsibilities	• Maintain sales procedure and systems that provide adequate controls over contracts and sales agreement with key business partners.
	• Provide sales revenue reports and information on a timely basis.
	• Manage the annual budget preparation process in co-ordination with the CEO.
	• Develop detail weekly sales/marketing plans for all sales executives and with clear up to date revenue figures.
	• Devise weekly sales action strategies for all team members with updated monthly sales targets achieved per sales executive member.
	• Oversee the month-end closing and preparation of sales revenue reports.
	• Prepare and present financial reports to the senior management.
	• Evaluate and maintain relationship with key business partners and other revenue generation organization.
	• Provide leadership and management of the sales team.
	• Achieve maximum advertising revenue based on the potential advertising spend in
	the key sectors of the economy.
	• Develop and maintain rate card (in conjunction with the CEO).
	• Analyse sales revenue potential in value adding aspects of the Fiji Television business (such as merchandise).
	• Monitor the advertisement spend by segment and develop marketing campaigns to
	maintain market share.
	• Any other duties assigned to him /her by the CEO.
Qualifications	Tertiary qualification in Sales, Marketing, or Business Management.
and Experience	Proven experience in leading and managing teams.
	• Track record of achieving targets and designing strategies achieve targets
	Exceptional communication and relationship-building skills
	Ability to collaborate effectively and foster strong connections.
	• Prior experience in sales management, particularly in B2B environments is an added advantage

# Position:Technical OfficerDepartment:TechnologyReports to:Manager Engineering

Objective	The Technical Officer - Television Broadcasting, OB and radio communication shall ensure that all broadcasting and receiving equipment's are well maintain and operational at all times.
Key Responsibilities	<ul> <li>Monitor, maintain, and troubleshoot broadcast transmission systems to ensure uninterrupted service.</li> <li>Conduct routine maintenance on studio equipment, transmitters, and associated hardware.</li> <li>Assist in deploying and configuring new broadcast technologies and systems.</li> <li>Collaborate with the production team to provide technical support for live events and recordings.</li> <li>Manage and maintain the Pactok satellite and communication network.</li> <li>Troubleshoot connectivity issues and ensure optimal performance of the Pactok system.</li> <li>Perform regular diagnostics, updates, and maintenance to prevent service disruptions.</li> <li>Support procurement and inventory management for Pactok-related equipment and parts.</li> <li>Maintain and troubleshoot the company's IT infrastructure, including servers, network devices, and workstations.</li> <li>Manage user accounts, permissions, and network security protocols.</li> </ul>
	<ul> <li>Perform regular data backups and disaster recovery testing.</li> <li>Ensure seamless integration between IT systems and broadcast infrastructure.</li> <li>Maintain accurate records of technical issues, maintenance schedules, and resolutions.</li> <li>Generate regular reports on system performance and reliability.</li> <li>Develop and update technical manuals, guides, and standard operating procedures.</li> </ul>
Qualifications and Experience	<ul> <li>Diploma or Bachelor's degree in Electronics Engineering, Information Technology, Telecommunications, or a related field.</li> <li>Proven experience in broadcast systems, satellite communications, and IT network management.</li> <li>Proficiency in diagnostic tools and software for IT and broadcast systems.</li> <li>Familiarity with IP-based networks and protocols.</li> <li>Hands-on experience with audio-video equipment and editing software.</li> <li>Certification in networking (e.g., CCNA, CompTIA Network+)</li> <li>Excellent troubleshooting and analytical skills.</li> <li>Ability to manage multiple tasks and prioritize effectively.</li> <li>Strong communication and interpersonal skills.</li> </ul>

Position:Sales ExecutiveDepartment:SalesReports to:Sales Manager

Objective	The Sales Executive will develop Sales for Fiji TV through agents, direct customer
v	advertising, and promotion.
Key	Develop and manage client relationships
Responsibilities	• Drive advertising sales across traditional TV and digital platforms.
	• Identify new business opportunities and lead the execution of sales strategies that align with client needs.
	• Coordinate advertising campaigns, ensuring creative concepts are executed to the highest standards and deadlines are met.
	• Monitor industry trends, audience data, and digital performance metrics.
	• Monitor and report on competitor activity.
	• Collaborate with internal teams to create engaging advertising content and innovative solutions for both traditional and digital media.
	• Track and report on sales performance, client feedback, and market developments to support continuous growth.
Qualifications	Diploma or Degree in Management, Marketing or Bcom
and Experience	• Minimum 2 years of experience in media, advertising, or digital sales.
	• Strong understanding of digital platforms, social media, and online marketing.
	• Proven track record of meeting sales targets and managing client relationships.
	• Excellent communication, presentation, and negotiation skills.
	• A proactive attitude with the ability to work independently and as part of a team.

<b>Position:</b>	IT Officer
Department:	Technology
<b>Reports to:</b>	Manager Engineering

Objective	A dedicated and technically proficient IT Officer to ensure the smooth operation
Objective	
	and maintenance of the company's IT infrastructure. The role involves supporting
	day-to-day IT operations, troubleshooting technical issues, and implementing
	solutions to enhance system performance and security.
Key	• Maintain and troubleshoot IT systems, including servers, networks, and
Responsibilities	workstations.
	• Monitor and optimize the performance of hardware and software systems.
	• Manage IT equipment inventory, ensuring timely procurement and replacement.
	• Provide technical support to employees for hardware, software, and network-
	related issues.
	• Train staff on the use of IT systems and best practices.
	Resolve technical issues promptly to minimize downtime.
	• Configure and maintain network devices such as routers, switches, and firewalls.
	• Ensure the security and reliability of the company's IT network.
	Monitor network traffic and resolve connectivity issues.
	• Perform regular system updates, backups, and disaster recovery tests.
	<ul> <li>Implement and monitor cybersecurity measures to protect data and systems.</li> </ul>
	<ul> <li>Maintain and update IT documentation, including user manuals and system logs.</li> </ul>
	<ul> <li>Assist in the planning and execution of IT projects and system upgrades.</li> </ul>
	<ul> <li>Collaborate with vendors and service providers to ensure quality support and</li> </ul>
	services.
	• Evaluate and recommend new technologies to improve efficiency and
	productivity.
Qualifications and	• Diploma or Bachelor's degree in Information Technology, Computer Science,
Experience	or a related field.
	Proven experience in IT support and network administration.
	• Proficiency in operating systems (Windows, Linux, or MacOS) and software
	applications.
	• Knowledge of network protocols, cybersecurity practices, and IT hardware.
	• Certification in IT (e.g., CompTIA A+, CCNA, Microsoft Certified: Azure
	Fundamentals).
	Strong problem-solving and analytical skills.
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	<ul> <li>Excellent communication and interpersonal skills.</li> <li>Ability to work under pressure and manage multiple priorities.</li> </ul>

Position:	Multimedia Producer
<b>Department:</b>	Local Program Production
<b>Reports to:</b>	<b>Manager Local Production</b>

Objective	A creative and resourceful Multimedia Producer to join our Local Production Team.
	The ideal candidate will be responsible for conceptualizing, planning, producing,
	and delivering high-quality multimedia content that engages audiences across
	television, social media, and digital platforms. This role demands expertise in video
**	production, audio editing, scriptwriting, and a flair for storytelling.
Key	• Plan, shoot, and edit video content for local programs, advertisements, and
Responsibilities	promotional campaigns.
	• Oversee audio recording and editing to ensure high-quality sound for
	productions.
	• Manage all aspects of pre-production, production, and post-production for
	multimedia projects.
	• Collaborate with the team to develop innovative ideas for local shows and
	campaigns.
	• Write, edit, and refine scripts to align with the production's goals and target
	audience.
	• Ensure content aligns with Fiji TV's brand and engages the local audience
	effectively.
	Operate and maintain video, audio, and lighting equipment.
	• Utilize software tools such as Adobe Premiere Pro, After Effects, Photoshop,
	or equivalent for editing and enhancing content.
	• Stay updated on the latest production technologies and techniques to improve
	efficiency and quality.
	• Coordinate production schedules and ensure timely delivery of projects.
	Manage budgets and resources efficiently for local productions.
	• Supervise freelance talent and production assistants when necessary.
	• Ensure all content complies with broadcasting standards and regulations.
Qualifications and	Bachelor's degree in Film Production, Multimedia Arts, Communications, or a
Experience	related field (or equivalent professional experience).
	• Proven experience in multimedia production, with a strong portfolio
	showcasing diverse projects.
	Proficiency in video editing software (e.g., Adobe Premiere Pro, Final Cut
	Pro) and design tools (e.g., Photoshop, After Effects).
	• Excellent storytelling and scriptwriting skills.
	• Strong understanding of audio recording and editing techniques.
	• Familiarity with television production standards and workflows.
	<ul> <li>Knowledge of social media and digital content production is a plus.</li> </ul>
	<ul> <li>Strong interpersonal and communication skills.</li> </ul>
	<ul> <li>Experience in live production or event coverage is a bonus.</li> </ul>
	<ul> <li>Passion for local story telling and culture.</li> </ul>

# Position:Graphic Designer & Video EditorDepartment:MarketingReports to:Manager Marketing

Objective	A talented and versatile Graphic Designer & Video Editor. The ideal candidate
	will be responsible for creating visually engaging content and editing high-quality
	videos to support our marketing, promotional, and broadcasting efforts. This role
	requires a keen eye for design, proficiency in video editing software, and the
	ability to manage multiple projects in a fast-paced environment.
Key Responsibilities	• Create visually compelling designs for digital and broadcast media.
	• Develop branding materials that align with Fiji TV's visual identity.
	Collaborate production teams to design promotional material.
	• Edit raw video footage into polished final products for various platforms.
	• Add motion graphics, effects, sound, and music to enhance video projects.
	Conceptualize and storyboard video projects.
	• Repurpose content for multiple platforms, optimizing visuals and videos for
	TV, social media, and digital marketing.
	• Resize, reformat, and adapt existing designs and videos for different
	channels.
	• Manage multiple design and video projects simultaneously, meeting tight
	deadlines.
	• Stay updated with the latest design and video editing trends, tools, and
	techniques.
	• Experiment with new creative ideas to keep Fiji TV's content fresh and
	engaging.
Qualifications and	Diploma in Graphic Design, Multimedia Arts, Film Production, or a related
Experience	field (or equivalent professional experience).
	• Proficiency in graphic design software, such as Adobe Photoshop, Illustrator,
	and InDesign.
	• Expertise in video editing software, such as Adobe Premiere Pro, Final Cut
	Pro, or DaVinci Resolve.
	• Experience with motion graphics software like Adobe After Effects.
	• Strong portfolio showcasing graphic design and video editing work.
	• Excellent attention to detail and a strong sense of visual aesthetics.
	Strong organizational and time management skills.
	<ul> <li>Experience in photography and videography.</li> </ul>
	<ul> <li>Knowledge of 3D design tools (e.g., Blender, Cinema 4D).</li> </ul>
	<ul> <li>Familiarity with digital marketing platforms and requirements for social</li> </ul>
	media content.

## HOW TO APPLY

Applications marked "State Position Name" to be sent to Human Resources, PO Box 2442, Government Buildings, Suva or email: <u>hr@fijitv.com.fj</u> before 4pm on Friday 10<sup>th</sup> January, 2025.

Only shortlisted applicants who meet the desired requirements will be contacted.